

KAISER
CEMENT & GYPSUM
CORPORATION

KAISER CENTER · 300 LAKESIDE DRIVE · OAKLAND, CALIFORNIA 94604 · AREA CODE 415 271-2211

May 16, 1972

Richard J. Camp, President
Bay Chemical Company, Inc.
4110 East 11th Street
Tacoma, Washington 98421

It is our intention to issue a purchase order to cover our requirements of liquid calcium chloride for the following installations:

Glacier Sand and Gravel
Pacific Building Materials
Kaiser Gypsum Company, Inc.

The purchase order will read: (This purchase order will cover our subsidiary companies' requirements of liquid calcium chloride for the period of _____ 1972 to _____ 1975.

Seller will guarantee an uninterrupted supply of pure calcium chloride in the proportion of four (4) pounds per gallon, unless the interruption in said supply is caused by conditions or parties over which Seller has no control. Seller will furnish and install, where necessary, a 2000 or 4000 gallon tank (plastic lined) pumps, plastic piping and any other equipment necessary to bring the material to the mixing tank. All equipment will remain the property of Seller and will be maintained, at no cost to Purchaser,

EXCEPT PACIFIC BUILDING MATERIALS - PORTLAND,

Seller will not hold Purchaser responsible for damage or loss of said equipment due to circumstances beyond Purchaser's control.

Specifications		Weight Percent
Calcium chloride 100% cal ₂	Min.	36.00
Mangesium, as MgCl ₂	Max.	0.25
Alkali chlorides, as NaCl	Max.	1.00
Other impurities	Max.	0.50
Water		Balance

KG2002782

Estimated annual usage

110,000 gal.

Delivered Prices - ³ ~~SUBJECT TO~~ MAXIMUM INCREASE OF .0025 PER POUND
DURING ~~PERIOD~~ CONTRACT PERIOD

Glacier Sand and Gravel	.175 per gal.
Pacific Building Materials	.195 per gal.
Kaiser Gypsum Company, Inc.	.175 per gal.

Lease cost \$1.00 per year with no installation or removal charge to apply.

Kindly review and call me after you have (b) (6)

(b) (6)

Very truly yours,

KAISER CEMENT & GYPSUM CORPORATION

RW Grigg
R. W. Grigg

Commodity Purchasing Manager

RWG/jd